

Solutions for your chocolate confectionery SUCCESS

Ingredients & multi-ingredient blends



### Cargill, your partner for co-creating growth in chocolate confectionery

Leverage our chocolate expertise anchored in consumer and market insights, powered by our passionate team of chocolate engineers with deep ingredient, application and category knowledge. We're here to support you by developing and testing fully integrated solutions that deliver consumer-pleasing chocolate confectionery products.

#### Our secrets to your chocolate confectionery success:



#### **Insights-driven innovation:**

Complement your insights with our research into market trends and consumer needs to develop consumer-pleasing chocolate confectionery



#### **Broad solutions portfolio:**

Leverage our broad Cargill ingredient portfolio and our partnership to deliver fully integrated solutions



#### **Enhanced expertise:**

Tap into reliable, knowledgeable and highly skilled chocolate confectionery experts and state-of-the-art facilities that are close at hand

#### Accelerated sustainability:

Advance your sustainability goals by leveraging our sustainability actions and commitments across the supply chain

#### Trusted supplier:

Scale, grow and thrive thanks to global supply chains and alternative solutions to help manage your costs

#### Solutions for Super sensorial



Texture

Product

### Appearance

		Chocolate.	Provide a range of possibilities with textures	Chocolate	• Explore a variety of flavors within all chocolate types:
Appearance		Cocoa Butter & Liquor	from soft to extra "snap"		milk, dark, white, including caramel white chocolates and vegan chocolate
Product	Function	Elquoi	<ul> <li>Cocoa butter range that provides an excellent melting profile and contribute to rheology</li> </ul>		Provide a rich chocolate taste differentiate with
Chocolate	<ul> <li>Full solution: Milk, dark and white chocolates tailored to suit the color profile you require</li> </ul>	Coatings & Fillings	Enhance sensorial functionalities with different textures from soft and oozing to hard and		a specific sensory profile and a claim on pack · Provide rich chocolate taste via signature origins and
	<ul> <li>Specialty products: Bright White, Caramel Selection: range of caramel white chocolate, ExtraVeganZa vegan chocolate</li> </ul>		<ul> <li>snappy</li> <li>Deliver a wide spectrum of mouthfeel properties</li> <li>With and without nuts</li> </ul>	Cocoa Powder,	<ul> <li>Belgian chocolate" claim</li> <li>Provide a range of chocolate flavors from mild beans to intense from different origins</li> </ul>
Cocoa Powder	<ul> <li>Explore a wide range of colors from light to dark with the use of cocoa powder</li> </ul>	Edible Oils & Fats	Create multi-sensory eating experience     Achieve soft and creamy filling, excellent texture	Cocoa	<ul> <li>Tailored solutions for taste requirements driven by sourcing and processing</li> </ul>
	Enhance the chocolate color		varieties including rich mouthfeel		· Enhance the chocolate flavor with cocoa powder
Cocoa Butter & Liquor	<ul> <li>Leverage a cocoa butter range from yellow to light for white chocolate</li> </ul>		<ul> <li>CremoFLEX<sup>®</sup> range: it offers Creamy smooth mouthfeel and or snappy crisp texture for</li> </ul>	Coatings & Fillings	<ul> <li>Flavor base: white, milk, dark and hazelnut</li> <li>Deliver a wide spectrum of indulgent flavors, including additional custom flavors to create unique products</li> <li>Cocoa powder enhances the taste and flavor of</li> </ul>
	· Enhancing color using cocoa liquor		coatings and fillings.		
Coatings & Fillings	<ul> <li>Explore a range of colors from regular brown and white to more colorful options (solids</li> </ul>	Decorations & Inclusions	<ul> <li>Provide a variety of textures with chocolate and compound solutions compared to chocolate</li> </ul>		
1 mings	only)		<ul> <li>Unlock multi-sensorial experience with a range of inclusions that can suit your requirements</li> </ul>		coatings by reducing off-taste
	<ul> <li>Deliver a premium positioning with chocolate claim compounds</li> </ul>		Sugar, wafer and other decorations also available		<ul> <li>Enhance sensorial functionalities options for speed of flavor release from steep melting to long lasting</li> </ul>
Edible Oils & Fats	· Helps create desired product color	Sweeteners	Range of sweeteners allow to adjust viscosity	Decorations	· Provide flavor differentiation with available chocolate
	<ul> <li>Glossy surface, avoids fat bloom, addition- CremoFLEX<sup>®</sup></li> </ul>		of water-based fillings Different range of granulometry for polyols	& Inclusions	and compound solutions that elevate your products – we can use any specific chocolate flavored recipe
Decorations &	Provide visual appeal with a wide range of		and dextrose can help adjust mouthfeel and		· Sugar, wafer and other decorations also available
Inclusions	colors, shapes and visuals		<ul> <li>process for all chocolate applications</li> <li>Lecithin allows you to adjust viscosity and yield value of chocolate, reduces cocoa butter use, emulsifies and stabilizes ingredients, and prevents oil separation in fillings and sweet spreads</li> </ul>	Sweeteners	<ul> <li>Tailor-made sweetness profile: our range of sweeteners allow to modulate the sweetness levels</li> </ul>
	Printed sheets for custom designs	Texturizers & Emulsifiers			of products from less sweet to very sweet
	<ul> <li>Customized solutions that make your product look unique</li> </ul>				<ul> <li>Polyols allow the possibility to increase cooling if desired</li> </ul>
	<ul> <li>Sugar, wafer and other decorations also available</li> </ul>		<ul> <li>Carrageenan for jellies with chocolate coatings: gives a soft texture to firm and brittle jellies</li> </ul>	Edible Oils & Fats	<ul> <li>Deliver optimal flavor release with a cooling affect (CremoFLEX<sup>®</sup> F) and provides rich taste</li> </ul>
Sweeteners	<ul> <li>Transparent, not affecting product color and perfect for white chocolate applications</li> </ul>				

Function



Function

Product





## Health

Just as diverse as your chocolateloving consumers are, are their diverse expectations when it comes to better-foryou options. Whether your consumers are seeking out calorie-reduced chocolates, low sugar or even looking for protein or fiber fortified options – each provides its challenges when it comes to taste and texture. At Cargill, we can supply multiple solutions to achieve one or more better-for-you propositions without compromising on indulgence. We can co-create better-for-you options by looking at your complete product formulation to identify the optimal solution.



### Sugar Reduction

Product	Function	& Inclusions	<ul> <li>Reduction of fat or S decorations</li> </ul>
Chocolate	<ul> <li>Reduced sugar recipes for dark and milk chocolate</li> </ul>		Aerated chocolate s
Cocoa Powder	Provides same flavor intensity, taste and	Edible Oils & Fats	<ul> <li>Reduce SAFA by representation vegetable fats</li> </ul>
	color even with reduced sugar in products	CremoFLEX®	· Increase Omega-3
Coatings & Fillings	· Reduced sugar fillings & coatings		<ul> <li>Impact of oils on Nu</li> </ul>
			<ul> <li>Enhances the sweet cocoa butter)</li> </ul>
Edible Oils & Fats CremoFlex A	<ul> <li>A broad range of specialty oils and blends that offer that help to keep the taste</li> </ul>		· Improve mouthfeel i
Clemoriex A	experience for reduced sugar solutions		· Non-palm CremoFL
Decorations &	· Reduced-sugar chocolate options		<ul> <li>Label friendly option trans fats)</li> </ul>
Inclusions Available in chocolate	· Sugar decorations: reduced sugar option		· Plant-based alterna
and compounds	<ul> <li>Sugar and gluten-free azyme (wafer from corn starch)</li> </ul>	Sweeteners & Fibers	Low sugar syrups en Score improvement
Sweeteners & Fibers	<ul> <li>Full calorie syrups with different ranges of declarable sugars (DP1, DP2)</li> </ul>		Polyols enable sugar reduction
	<ul> <li>High intensity sweeteners facilitate sweetness adjustment without adding any calories or sugars</li> </ul>		<ul> <li>Cargill<sup>™</sup> soluble fibe calorie reduction and Nutri-Score improver</li> </ul>
	<ul> <li>Cargill<sup>™</sup> soluble fiber enables sugar reduction with good digestive tolerance</li> </ul>	Texturizers & Emulsifiers	<ul> <li>Improve nutrition to with Carrageenan: L fiber and other natu</li> </ul>

### Nutri-Score / Low Calorie Enrichment

Product	Function	Product
Chocolate, Coatings & Fillings, Decorations & Inclusions	<ul> <li>Find low calorie solutions by exploring different combinations of ingredients applicable to the product</li> <li>Reduction of fat or SAFA in compound decorations</li> </ul>	Chocolate, Coatings & Fillings, Decorations & Inclusions
	Aerated chocolate solutions	Edible Oils & Fats
Edible Oils & Fats CremoFLEX®	<ul> <li>Reduce SAFA by replacing milkfats or regular vegetable fats</li> <li>Increase Omega-3</li> <li>Impact of oils on Nutri-Score (sunflower)</li> <li>Enhances the sweetness perception (versus cocoa butter)</li> <li>Improve mouthfeel in lower fat recipes</li> <li>Non-palm CremoFLEX<sup>®</sup></li> <li>Label friendly options (non-hydrogenated, low trans fats)</li> </ul>	Sweeteners & Fibers Texturizers & Emulsifiers
	Plant-based alternative to milk fat	
Sweeteners & Fibers	<ul> <li>Low sugar syrups enable sugar reduction &amp; Nutri- Score improvement without calorie reduction.</li> </ul>	
	<ul> <li>Polyols enable sugar reduction and calorie reduction</li> </ul>	
	<ul> <li>Cargill<sup>™</sup> soluble fiber assists in sugar reduction, calorie reduction and fiber enrichment, enabling Nutri-Score improvements</li> </ul>	
Texturizers & Emulsifiers	<ul> <li>Improve nutrition to chocolate coated jellies with Carrageenan: Low calorie content, rich in fiber and other naturally healthy elements</li> </ul>	

Product	Function
Chocolate, Coatings & Fillings, Decorations & Inclusions	<ul> <li>Create high fiber, high protein recipes</li> <li>Provide a wide assortment of nuts for decorations and inclusions</li> </ul>
Edible Oils & Fats	<ul> <li>Improve mouthfeel in lower fat recipes</li> <li>Increase Omega-3</li> </ul>
Sweeteners & Fibers	<ul> <li>Cargill™ soluble fiber enables fiber enrichment with limited organoleptic impact and good digestive tolerance</li> </ul>
Texturizers	







### Sustainability & Transparency

Your consumers want to feel good about the chocolate they eat. From small family farms to global shipping lanes, Cargill works every day to implement new and more sustainable practices to reduce our impact on the planet and protect people. We strive to deliver more sustainable solutions to our customers across all product lines. Beyond more sustainable sourcing, we offer customers joint programs to support their initiatives to reduce their carbon footprint and inform consumers. In addition, some product lines feature a variety of organic solutions.



### Vegan & Plant-based

Product	Function
Cocoa & Chocolate	<ul> <li>Sensorially outstanding vegan chocolate range with lighter color profile and vegan claim.</li> </ul>
	<ul> <li>ExtraVeganza chocolate: based on sunflower powder or rice syrup</li> </ul>
	<ul> <li>Available from "suitable for vegan" to "vegan with no detectable levels of dairy"</li> </ul>
	<ul> <li>All cocoa products are naturally plant-based, certification may be obtained if required (also applies to dark chocolate)</li> </ul>
Coatings & Fillings, Decorations & Inclusions	<ul> <li>Cocoa-free confectionery</li> <li>Cocoa alternative solutions offers great sensorials, no allergens induced recipes with a vegan and label-friendly claims.</li> <li>Plant-based and vegan designed recipes</li> </ul>
Edible Oils & Fats	Rich portfolio of plant-based tailor-made solutions as alternative to animal fat
Texturizers & Emulsifiers	<ul> <li>Lecithin: sourced exclusively from plants and is available in soy, sunflower and rapeseed</li> <li>Carrageenan: Nature-derived, simple and familiar plant-based ingredient, based on seaweed</li> </ul>
Sweeteners	· Range of vegan sweeteners

### Carbon Footprint Reduction Quality Mark

Product Cocoa &

Chocolate, Decorations & Inclusions

Coatings & Fillings

Edible Oils & Fats

Sweeteners & Fibers

Texturizers & Emulsifiers

Plant Proteins

Function	Product	Function	
<ul> <li>Empowering farmers to have efficient land- use, and better farming practices under Cargill Cocoa Promise program</li> </ul>	Cocoa & Chocolate	<ul> <li>More sustainable sourcing &amp; certification available: Fairtrade, Rainforest Alliance, Organic, Cargill Cocoa Promise program</li> </ul>	
<ul> <li>Segregated Rainforest Alliance, Organic cocoa powders</li> </ul>		<ul> <li>Label friendly cocoa powder (non-alkalized or low alkalized) in tempting dark colors</li> </ul>	
· Cocoa-free confectionery		<ul> <li>Provide claims from standard to premium: single origin, Belgian-made and organic</li> </ul>	
<ul> <li>More sustainable sourcing &amp; certification available: Rainforest Alliance.</li> </ul>		<ul> <li>Achieve a chocolate claim on pack with a premium labeling</li> </ul>	
RSPO palm		· Differentiate with single origin, Belgian claim	
<ul> <li>More sustainable sourcing and certification available: Rainforest Alliance, RSPO, ISCC</li> </ul>	Coatings & Fillings,	<ul> <li>More sustainable sourcing &amp; certification available: RSPO palm &amp; non-palm alternatives</li> </ul>	
<ul> <li>Carbon footprint reduction compared to animal fat</li> </ul>	Compound Decorations & Inclusions	Non-palm recipes using alternative vegetable fats such as sunflower, rapeseed, coconut, shea or	
· CO2 savings possible depending on the		cocoa butter	
reference and sourcing plant	Edible Oils &	· More sustainable sourcing & certification available:	
· Proterra verified: Zaandam plant	Fats	Rainforest Alliance, RSPO palm	
<ul> <li>ISO energy efficiency ISO 50 001: Hamburg plant</li> </ul>		· Non-palm alternatives	
	Sweeteners,	Sweeteners: SAI Silver possible for most of our	
<ul> <li>Promote soil health and reduces carbon emissions compared to other protein sources:</li> </ul>	Fibers, Texturizers &	sweetener range depending on reference and plant	
pea protein	Emulsifiers	<ul> <li>Lecithin: Non-soy options, available in different quality grades and is SEDEX compliant</li> </ul>	



Solutions for Sustainability

### Label-friendly / No additives / No allergens

Product	Function
Chocolate, Coatings &	· Label-friendly, no lecithin, short ingredient list options
Fillings, Decorations & Inclusions	· No hazelnut compound labeling
	<ul> <li>Cocoa alternative coatings &amp; fillings that are planet-friendly with a significantly lower carbon, land and water footprint. With great sensorials, no allergens induced recipes, and with vegan and label-friendly claims</li> </ul>
	· No-nut decorations and inclusions at Smet & Leman
	· Range of nuts available with "no lecithin / no allergens / no additives" claims
Cocoa Powder, Cocoa	· Kosher and Halal certified
Butter & Liquor	· With organic certification available (EU, NOP, SUI)
	· Cocoa powder: Label-friendly range (low-alkalized) to create the dark color
	· Cocoa butter: Traditional deodorized, non-deodorized and partially deodorized cocoa butter products
Edible Oils & Fats	· Kosher, Halal, and organic claims for liquid oils used in fillings
	· Label-friendly options (palm-free and non-hydrogenated)
Sweeteners & Fibers	· Label-friendly: stevia sweeteners
	· Cargill™ soluble fiber: good consumer perception of soluble fibers (corn or wheat)



# Efficiency

With rising costs you need a supplier who can help you (re)formulate your chocolate confectionery products without impacting quality and who can help improve efficiency in your production process. Our global supply chain and price risk programs help protect you from volatility in the ingredients market.



### Lower Ingredient Cost

- Cost competitive solutions & reformulation with the use of the full Cargill portfolio available, relevant to the product or recipe required:
- · Cocoa, chocolate and compounds
- · Edible oils & fats
- · Sweeteners, texturizers & emulsifiers
- Price risk services to avoid product reformulations
- Specialty products
- · Compound as alternative to chocolate
- Powdered chocolate (or chocolate in powder) with less than 32% cocoa powder a mixture of cocoa powder and sugars
- Glucose/fructose syrups are competitive compared to sugar and invert sugar
- Edible oil blends that help replace dairy fat and offer cost optimization



### Improved Processability

- Deliver required ingredient packaging, size or format for ease of processing or production
- · Blended ingredients as possible solutions for simplified processing
- Tailored processing solutions to adapt to customer needs from pure raw ingredients to delivering end-products such as decorations and inclusions
- Optimization of formulation for improved processability (including crystallization speed)
- Support customer in production processability based on deep ingredient and product knowledge from our technical experts

### Shelf-life Improvement

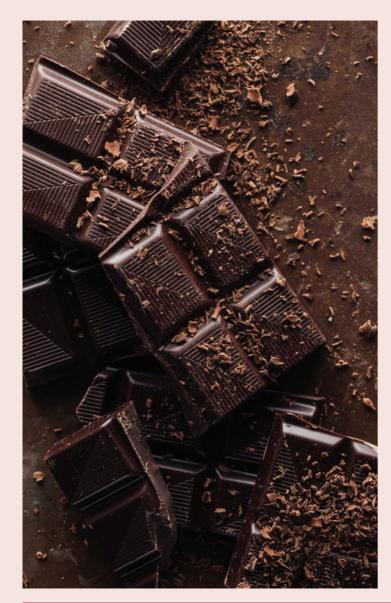
- Technical testing and re/formulation for improved shelf-life across relevant ingredients or solutions:
- Chocolate and compounds: thickening, blooming stability, fats shelf-life
- Edible oils & fats: stability and shelf-life at solid or liquid storage conditions. Can be combined with lecithin to improve shelf-life.
- Evaluate the interaction of raw materials to help improve overall product shelf-life
- · Lecithin

https://www.cargill.com/food-bev/emea/ cocoa-chocolate/coatings

### Let's find the sweet spot together!

It's still possible to delight your consumers while protecting your margin with Cargill's tailored coatings solutions. Whether you're looking to reformulate in bakery, ice cream or chocolate confectionery, our experts can help you develop recipes that address the preferences of your specific target group. Making the switch over from traditional chocolate is easy too, with no major investment required on your side. Basically, if your production can handle chocolate, then it can also handle a coating!In short, Cargill's tailored coatings solutions deliver both **cost effectiveness & consumer delight**...with no additional complexity.





### Chocolate

Chocolate is the most essential element to create indulgent chocolate confectionery products that please the senses. Cargill offers a variety of standard and specialty chocolates for sensory excitement and on-trend claims. You can trust the expertise of the Cargill chocolate engineers to develop one just right for your consumers & applications.

#### 53% of today's consumers are not getting what they want from caramel white chocolate...until now!

Our chocolate experts have embarked on a sensory adventure in search of the perfect blends for truly premium indulgence. These efforts have resulted in the Caramel Caramel Selection, a range of irresistible ingredients and designs made with uniquely blended caramel sensations to deliver indulgent flavors like never before. These range of consumer preferences appeal to a broad flavor and unlock new clusters that go beyond what is currently available on the market. In short, they're the new gold standard for each consumer group out there.

https://www.cargill.com/food-beverage/emea/ cocoa-chocolate/caramel-selection

Products	Function
Standard Milk, dark, white	Coconut, palm & palm kernel fats or blends to be used for a snappy texture and neutral taste.
Specialties:	
Single Origin	<ul> <li>Made from high-quality cocoa beans sourced from just one country</li> </ul>
	<ul> <li>Ecuador, Columbia, Caribbean, Dominican Republic, Peru, Papua New Guinea, Madagascar, DR Congo, Ghana and Ivory Coas</li> </ul>
	· Cocoa content: minimum 70%
Caramel	· White chocolate with caramelized ingredients
Selection	<ul> <li>Label-friendly - flavored with natural caramelize ingredients</li> </ul>
	<ul> <li>4 color &amp; flavor profiles – matching selected consumer profiles: Sweet Dream, Honeycomb, Butter-Fusion and Bold caramel</li> </ul>
Organic	Organic claim chocolate
	<ul> <li>Sourced from organic origins across the globe to limit local influences on supply stability.</li> </ul>
	<ul> <li>Blended from different origins to ensure consistent flavor profiles and continuous supply</li> </ul>
ExtraVeganZa	<ul> <li>Sensorily outstanding vegan chocolate range with lighter color profile and vegan claim</li> </ul>
	· Based on sunflower powder or rice syrup
	<ul> <li>Available from 'suitable for vegan' to 'vegan with no detectable levels of dairy'</li> </ul>
Sustainable	· Rainforest Alliance, Fairtrade or Promise verified
<b>solutions</b> Basic certification Europe & Africa	Cargill cocoa promise: our advanced solution to make a direct impact in cocoa communities
origins	<ul> <li>Create additional impact and tailor your actions to match your brand values</li> </ul>

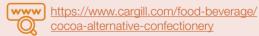
Our chocolate ranges are available in galets, buttons, solid blocks and liquid.



### Cocoa alternative confectionery More sustainable indulgence for everyone!

#### **Indulgence redefined:**

In a constantly changing environment, we take it as our duty to continuously redefine indulgence. To answer the growing consumer demand for more variety in sustainable indulgence, we are proud to expand our range of solutions with cocoa alternative confectionery.



In partnership with





### Coatings & fillings

Re-shaping your recipe to perfection! The Cargill portfolio of coatings & fillings is there to meet all your requirements. We offer a wide range of standard and specialty compounds, as well as functional and cost-effective solutions. Our fillings are available in a wide range of textures and consumer requirements. What makes us truly unique is the effective cross collaboration between our category expertise and our experts on Cocoa & Chocolate, Edible Oils and Starches, Sweeteners & Texturizers.

Today's chocolate confectionery consumers are seeking out new sensory experiences. After taste, texture is the second most important product characteristic they consider. This is even more valid for Gen Y and Z, who are driving future consumer spend in chocolate confectionery.

Starting from deep consumer insights, Cargill offers a holistic approach to chocolate confectionery through our full portfolio of ingredient solutions and broad expertise. In this way, we'll partner with you in order to create the ultimate sensory experience starting from a contrasted bite, followed by the perfect flavor release and a great visual appeal.

https://www.cargill.com/coatings-and-fillings

Products	Features & Benefits
<b>Standard</b> Dark, milk & white With hazelnut paste	<ul> <li>Coating: for enrobing, dipping and drizzling</li> <li>Rich, indulgent flavor and mouthfeel</li> <li>Tailored to your texture needs</li> </ul>
Chocolate compounds	<ul> <li>Compounds that contain a % of chocolate in the recipe</li> <li>Allowing "chocolate" claim on packaging</li> </ul>
Colors & flavors	<ul> <li>Compounds with (natural) flavorings</li> <li>Compounds with (natural) colors</li> </ul>
Without nuts	<ul> <li>Segregated line for compound without nuts, separate from a line for products containing hazelnut.</li> </ul>
Vegan / Plant- based	Recipes suitable for vegan, based on ingredients used
Palm-free	<ul> <li>Compounds without palm, using vegetable fats such as sunflower, rapeseed, coconut, shea or cocoa butter</li> </ul>
Sugar reduced	<ul> <li>Sugar reduction and Nutri-Score improvement</li> <li>Replace sugars with ingredients from Cargill's Sweeteners &amp; Texturizers such as starches, maltodextrins, spray-dried glucose, fibers, protein and polyols</li> </ul>
Enriched	<ul> <li>Reach nutritional targets or claim by fortification with fibers, proteins or minerals.</li> <li>Cargill ingredients, including soluble fiber and pea protein</li> </ul>
Confectionery compounds	<ul> <li>Compounds based on cocoa butter alternative</li> <li>Similar functionalities with lower costs</li> </ul>
Sustainable solutions Basic certification Europe & Afri ca origins	<ul> <li>Rainforest Alliance, Fairtrade or Promise verified</li> <li>Cargill cocoa promise: our advanced solution to make a direct impact in cocoa communities</li> <li>Create additional impact and tailor your actions to match your brand values</li> </ul>





### Cocoa powder

The innovative cocoa powders from Gerkens<sup>®</sup> guarantee to deliver high quality, consistently vivid color and delicious taste anytime, anywhere. Choose from our extensive range of cocoa powders or work with our cocoa engineers to develop one that is tailored to your chocolate confectionery product. In this we will work together to achieve a mouthwatering chocolate taste, rounded mouthfeel and vivid color that will keep your consumers coming back for more.

#### The GS cocoa powder range

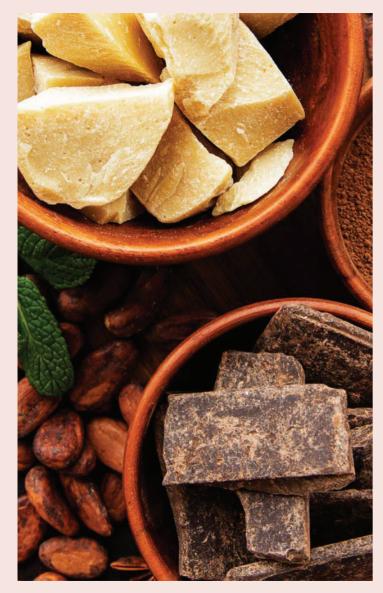
The Gerkens<sup>®</sup> cocoa engineers have developed the Gerkens<sup>®</sup> GS range. This premium selection of cocoa

powders with an attractive red-brown appearance that help you keep a "clean" ingredient list. On the outside: the label-friendly composition means that consumers can choose your product without hesitation. On the inside: the Gerkens® GS range provides an appetizing, intense dark appearance.

#### Gerkens® cocoa powders

Products	<ul> <li>Features &amp; Benefits</li> <li>Broad spectrum of off-the-shelf cocoa powders setting the benchmark for appetizing intensity, comes in different fat level options</li> </ul>		
<b>Standard</b> Natural, Alkalized, Different fat options			
Specialties:			
Sensory	<ul> <li>Sensory focus on delicious, recognizable stand out taste</li> </ul>		
Organic	Full range of premium organic cocoa powders with consistent quality		
	Natural to high alkalized		
	· Low fat to high fat		
Origin	Guaranteed provenance and better traceability		
Label-friendly	<ul> <li>Premium selection of tempting dark cocoa powders ranging from dark red to dark brown with a cleaner ingredient list</li> </ul>		
	<ul> <li>Alkalization below 7%, not requiring label declaration</li> </ul>		
High fat	<ul> <li>Different fat-levels options of the cocoa powder contribute to the perfect chocolatey taste and rounder mouthfeel</li> </ul>		
Custom solutions	Tailored by our Chocolate Engineers for your specific chocolate product		
	Minimum quantity applies		
Sustainable solutions Basic certification	Rainforest Alliance, Fairtrade or Promise verified –		
Europe & Africa origins	<ul> <li>Segregated Rainforest Alliance cocoa powders</li> </ul>		
	Cargill cocoa promise: our advanced solution to make a direct impact in cocoa communities		
	<ul> <li>Create additional impact and tailor your actions to match your brand values</li> </ul>		





### Cocoa butter & liquor

Cocoa butter and cocoa liquor are fundamental elements of chocolate. The right taste, color, mouthfeel, and snap these are all achieved through working with the right base ingredients!

They can both be used for the creation of your signature chocolates, coatings, fillings, inclusions or decorations.

#### **Cocoa butter**

Products	Features & Benefits
Sunshine	Traditional deodorized cocoa butter product.
	· A well-respected all-rounder
Brilliant	· A deodorized cocoa butter.
	· Slightly lighter in color compared to Sunshine
	· Neutral taste
Pearl	· Refined cocoa butter specialty products
	· Neutral taste
	<ul> <li>Light color – suitable for white and colored applications</li> </ul>
Taste +	· Non-deodorized or partially deodorized cocoa butter
	<ul> <li>Taste profile range from light to strong cocoa flavor - developed to customer needs.</li> </ul>
	<ul> <li>For chocolate recipes that need extra body – or taste sensation.</li> </ul>

#### **Cocoa liquor**

Products	Function
Origin	<ul> <li>An authentic, unique origin taste, and aromas, from origin countries such as Ghana, Venezuela and Ecuador</li> </ul>
	<ul> <li>With organic certification available (EU, NOP, SUI)</li> </ul>
Signature	<ul> <li>Customized taste, with improved processing characteristics, tailored to growing consumer demands</li> </ul>
	Kosher and Halal certified
Classic	· Perfectly suited for all-around applications
	<ul> <li>Complemented by consistent high quality cocoa liquor.</li> </ul>
	Kosher and Halal certified
Sustainable solutions	Rainforest Alliance, Fairtrade or Promise verified
Basic certification Europe & Africa	<ul> <li>Cargill cocoa promise: our advanced solution to make a direct impact in cocoa communities</li> </ul>
origins	<ul> <li>Create additional impact and tailor your actions to match your brand values</li> </ul>
Available in liquid unpa powdered format	acked, blocks, drums, chipped, shredded or





## Edible oils and fats

That perfect melting profile and creamy mouthfeel delivers on the sensory desires of your consumers in coatings & fillings. Cargill's vegetable oil & fat solutions enable sustainable, reliable and cost-effective compound recipes without compromise on taste or texture. Our comprehensive range of sustainably sourced fats, laurics, specialties and tailor-made blends deliver excellent performance and flavor so you can achieve the ideal mouthfeel, structure and nutritional profile needed for your chocolate confectionery products.



Products	Features & benefits
Lauric	Fully hydrogenated available
Coconut, Palm kernel	· Ensure high oxidative stability for long shelf life
	Bring excellent sensorial properties and flavor release
	Bright white color experience / For extra white color experience
	<ul> <li>More sustainable sourcing &amp; certification: Rainforest Alliance, coconut &amp; RSPO, palm kernel</li> </ul>
Palm-based solutions	Provide excellent texture / structural properties     OR Deliver the desired texture and mouthfeel
	· Ensure high oxidative stability for long shelf life
	· Cost effective solution
	<ul> <li>More sustainable sourcing &amp; certification: RSPO</li> </ul>
Tailored blends Palm alternatives based on cocoa butter and/or liquid oils	Provide excellent texture / structural properties     Achieve desired texture and mouthfeel
	· Reduced SAFA (saturated fatty acids)
	<ul> <li>More sustainable sourcing &amp; certification: Rainforest Alliance</li> </ul>

#### Cremoflex

Our Cremoflex confectionery fats deliver a wide range of textures in fillings, creating distinctive sensory experiences. The range caters to multiple consumer needs; from true indulgence to healthier options. The customized formulation solutions accommodate for different processing and handling requirement.





### Decorations & Inclusions

Consumers are looking for elevated experiences that go beyond taste alone and which engage all the senses. To help you deliver to their wishes for novelty and experimentation, Cargill offers a broad, expertly crafted portfolio of decorations and inclusions to create a distinctive visual and textural allure for your products. In this way we are helping to set the stage for what lies ahead for your consumers: an extraordinary sensorial experience.



#### Product type/name Features & Benefits Chocolate · Chocolate decorations enhance the visual, taste and texture of your chocolate confectionery products, adding a richness and indulgence to each bite Compound · Cost-effective alternative to chocolate with a wide range of textures & formats · Chocolate claim possible · Provide colorful possibilities Sugar, sugar paste and · Provide taste variety and appeal marzipan · Add a distinct texture to your products · Lona shelf life · Handmade, enabling intricate design · Can be tailor made to demand Resistant to high temperatures (warm countries) · Cost effective Azyme (wafer from cornstarch) Sugar and gluten-free · Short ingredients list · Long shelf life · Resistant to breakage and to heat Others · Provide more healthy consumer perception via nuts. cacao nibs and more Provide taste variety and appeal · Provide textural variety: meringue, marshmallows, nuts and more · Very wide range of on-trend seasonal chocolate Seasonal and sugar decorations. For every occasion. Seasonal creates anticipation and excitement from the limited offer With our selection of tailored decorations, we Customized invite you to embark on a journey that not only solutions makes you stand out from the crowd but also

showcases the essence of your brand





### Fibers

Many consumers struggle to reach the daily recommended fiber intake levels. That is why Cargill is offering fortification options that can support consumers to close the fiber gap, but that can also offer functional benefits on top.

#### Product type/name Features & Benefits

Soluble corn and wheat fiber Cargill<sup>™</sup> soluble fiber

- Enables sugar reduction, fiber enrichment and Nutri-Score improvements thanks to high fiber content and low sugar content
- · Good digestive tolerance
- · Low color and off-taste
- · Available in both powder and liquid forms
- · Can be labeled as soluble corn or wheat fiber or (resistant) dextrin (fiber)
- Made using exclusively licensed micro-reactor technology developed in partnership with Germany's Karlsruhe Institute for Technology





## Texturizers & emulisfiers

At Cargill, we couple our texture and emulsification solutions with our in-depth application and technical expertise, to help address your most challenging formulation needs. Whether you're building body and mouthfeel or designing palatepleasing textures, we offer a complete toolbox of solutions for indulgent success.

#### Product type/name

#### Features & Benefits

Lecithin (soy, sunflower, rapeseed)	
Lecithin	· Plant-derived, label-friendly emulsifier
Fluid Lechithin (liquid)	· Emulsifies and stabilizes ingredients
	· Prevents oil separations in fillings
	· Used in chocolate, coatings & fillings
<b>Carrageenan</b> Satiagel <sup>®</sup> Satiagum <sup>®</sup> Aubygel <sup>®</sup>	<ul> <li>Acts as a thickening and gelling agent</li> </ul>
	<ul> <li>Suspends and stabilizes fat, protein and cocoa particles</li> </ul>
	· Improves mouthfeel

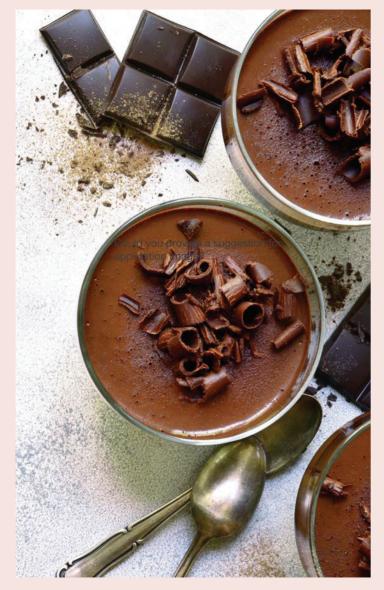
### Your go to partner for fluid rapeseed lecithin

Chocolate confectionery manufacturers are seeking out label-friendly solutions, stable supply, and functionality. That's where fluid rapeseed lecithin comes in as a great addition to our broad portfolio of lecithin solutions.

Cargill's fluid rapeseed lecithin is an easily soluble ingredient derived from regionally sourced European rapeseed, which helps to ensure resilient supply. It delivers comparable functionality to other lecithin botanicals and is allergen-free.







### Sweeteners

Cargill offers one of the broadest sweetness portfolios, ranging from full- to no-calorie options, and high intensity sweeteners to offer choice to customer and consumers. Whether you're creating a new, full sugar product or formulating for balanced nutrition, we offer a complete toolbox of solutions for sweet success.

#### Product type/name Features & Benefits

<b>High intensity sweetener</b> 0 kcal/g, Enables sugar ar	r <b>s</b> nd calorie reduction/ replacement
<b>Steviol glycosides from stevia</b> Truvia®	<ul> <li>High Purity Reb A from the stevia leaf</li> <li>Cost-effective</li> </ul>
ViaTech®	<ul> <li>Proprietary, synergistic blends of Steviol Glycosides designed for optimal taste (reduced bitterness and licorce off-notes) and sweetness allowing for deeper sugar reduction</li> </ul>
<b>Full-calorie sweeteners</b> 4 kcal/g, Bulk sweeteners	
C*Sweet®	<ul> <li>Low to moderate relative sweetness</li> <li>Medium to high viscosity providing body and mouthfeel</li> <li>Helps to adjust sugar recrystallization</li> <li>Prominent in water-based fillings and caramel</li> </ul>
Glucose-fructose syrup C*TruSweet®	<ul> <li>Moderate to high relative sweetness</li> <li>Cost-effective sugar or invert sugar replacement</li> <li>Prominent in water-based fillings and caramel</li> </ul>

C*TruSweet® 01795	<ul> <li>High relative sweetness (circa 1.3 vs sugar)</li> <li>Enhances freshness and boosts fruity flavors</li> </ul>
Dextrose C*Dex®	Sweetness close to sugar (circa 0.7 vs sugar)
	<ul> <li>Monohydrate or anhydrous powder, different granulometry available</li> </ul>
	· Good solubility
	· Flavor enhancement
Low/No-calorie sweeteners (polyols)	

#### 0 kcal/g - 2.4 kcal/g, Sugar and calorie reduction, sweetness adjustment

Maltitol^1 Maltidex <sup>®</sup>	<ul> <li>Similar sweetness, cooling effect and behavior to sucrose</li> </ul>
	· 2,4 kcal/g
	<ul> <li>Ideal for no added sugar chocolate and fillings</li> </ul>
Sorbitol C ^1 C*Sorbidex®	· Milder relative sweetness
	<ul> <li>Good humidity and moisture control properties leading to enhanced stability</li> </ul>
	· Ideal for water-based fillings
	· Cost-effective
	· 2,4 kcal/g
Isomalt	<ul> <li>2,4 kcal/g</li> <li>Mild relative sweetness (half of sucrose)</li> </ul>
Isomalt IsoMaltidex®	, 0
	Mild relative sweetness (half of sucrose)
IsoMaltidex® Erythritol^1	<ul> <li>Mild relative sweetness (half of sucrose)</li> <li>Low hygroscopicity</li> </ul>
IsoMaltidex <sup>®</sup>	<ul> <li>Mild relative sweetness (half of sucrose)</li> <li>Low hygroscopicity</li> <li>2,4 kcal/g</li> </ul>
IsoMaltidex® Erythritol^1	<ul> <li>Mild relative sweetness (half of sucrose)</li> <li>Low hygroscopicity</li> <li>2,4 kcal/g</li> <li>Zero calories</li> <li>Sweetness and taste profile close to sugar</li> </ul>
IsoMaltidex® Erythritol^1	<ul> <li>Mild relative sweetness (half of sucrose)</li> <li>Low hygroscopicity</li> <li>2,4 kcal/g</li> <li>Zero calories</li> <li>Sweetness and taste profile close to sugar with a cooling effect</li> </ul>

<sup>1</sup> 1) Polyols and steviol glycosides are permitted in most energy reduced foods or foods with no added sugars under "quantum satis" or under conditions of use. Foods with over 10% polyol content must carry a label "Excessive consumption may cause laxative effects" (EU Reg. 1333/2008 on food additives).





### Wafers

When it comes to the production of countlines, you may include wafers or biscuits in your chocolate confectionery. For these, you have a very different set of technical requirements. Fortunately, our bakery expertise, ingredients and solutions are there to take your chocolate confectionery product to the next level. Below is a look into our portfolio to support your wafers & biscuit needs, but you can also check our full bakery portfolio via:

https://www.cargill.com/food-beverage/emea/bakery

Product name(s)	Features & Benefits
Сосоа	Chocolate flavored cones & wafers in a range of color and flavor intensities
	· Label-friendly options
Edible Oils & Fats CremoFlex	<ul> <li>Blends: Coconut, palm &amp; palm kernel fats or blends to be used for a snappy texture and neutral taste.</li> </ul>
Sweeteners	· Sugar reduction
High intensity sweeteners, no/low	Texture improvement
calorie sweeteners, full calorie bulk sweeteners	Cost optimization
Texturizers	· General purpose thickener
Starch (native/ modified)	· Crispness
Dried Glucose & Maltodextrin	· Label-friendly options
	Provides cost effective bulking
	· Can support low sugar formulation
	· Gives mouthfeel enhancement
Emulsifiers Lecithin	<ul> <li>Provides good emulsifying and stabilizing properties</li> </ul>
	· Plant-based & label-friendly emulsifier



### Cargill's Food Solutions



## Cocreating

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